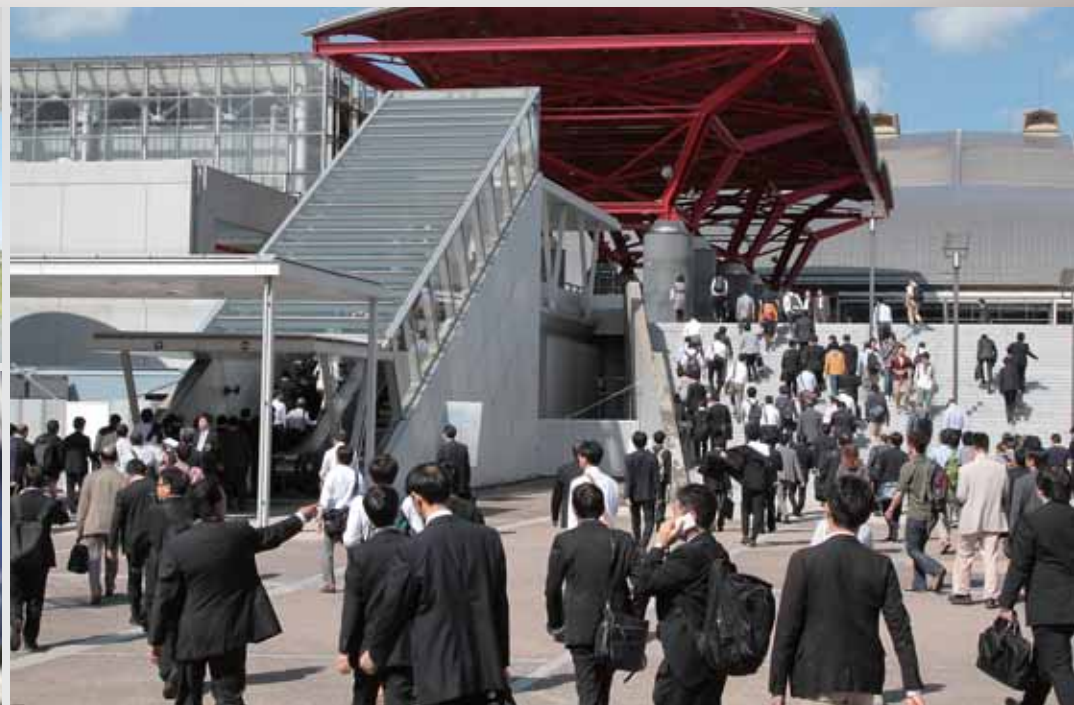
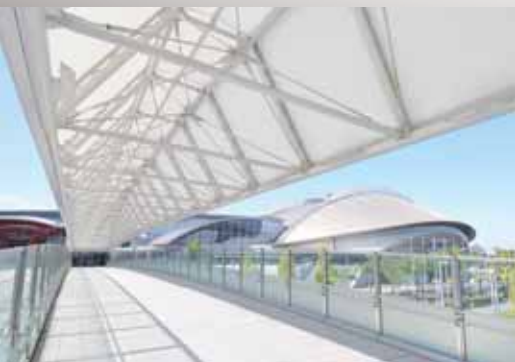




Combined Exhibition of Advanced Technologies

CEATEC JAPAN 2015

Exhibition Guide



2015.10.7 **Wed.** - **10.10** **Sat.**

Makuhari Messe

Sponsors: CEATEC JAPAN Executive Board

JEITA Japan Electronics and Information Technology Industries Association

CIAJ Communications and Information network Association of Japan

CSAJ Computer Software Association of Japan

www.ceatec.com

NEXT

– Today's Dreams, Future Realities

Since the year 2000, CEATEC JAPAN has been presenting the achievements of advanced IT and electronics to the world, and offering society proposals for new products, services and contents. Meanwhile, Japan has shifted into top gear in the run up to the year 2020, and its human aspirations are the driving force behind this movement. Looking back, these human aspirations and dreams have also brought about innovations in IT and electronics.

While convergence continues across a wide range of industries such as the automotive, medical, and robotics, it's the mission of CEATEC JAPAN to propose an exciting future and enable visitors to get a feel of it while creating opportunities for next-generation businesses. Thus, as a comprehensive exhibition, CEATEC JAPAN 2015 will bring together competing innovation capabilities, propose the new "NEXT" and work towards realizing new businesses in a future imagined by people.

A place for the state-of-the-art

By aiming for the further development of lifestyles, societies, economies and culture through broad use of information communications technology (ICT), and by providing a venue where people can experience the latest technologies, products, systems and software under one roof, the show will help to aim for the growth of IT & electronics industries.

Hailing from Japan & Asia

As the largest disseminator of information on IT and electronics in Asia, CEATEC JAPAN provides the world with information on their latest achievements and trends and globally promotes technical excellence in these fields.



Convergence

Convergence aims for growth and revolution in lifestyles and society through merging of a wide range of industries such as mobility, energy, and health care with the IT and electronics industries, and promotes contribution to society and the further development of industries by uniting related businesses and posing questions to society.

Cutting-Edge IT & Electronics Comprehensive Exhibition

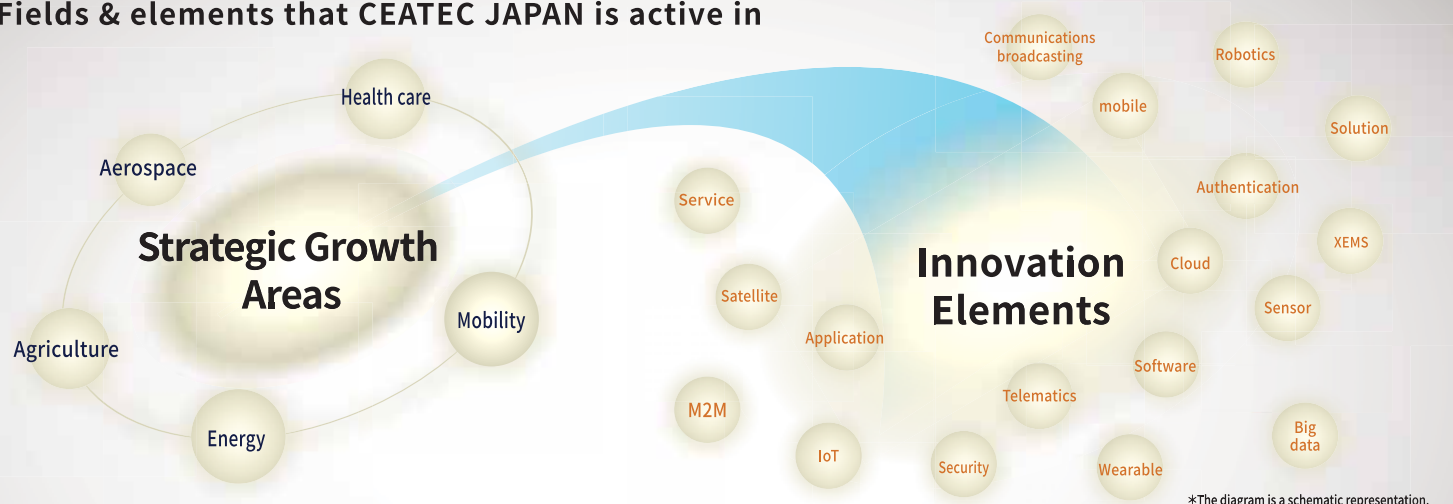
CEATEC[®]
JAPAN

Creating new markets Towards social and lifestyle aspirations

While Japan is in the spotlight in the run up to 2020, CEATEC JAPAN will continue to bring together the world's highest-level technologies to showcase the businesses and lifestyle scenes of the near future. Armed with solid technical force and rich proposal capabilities, CEATEC JAPAN takes on the challenge of presenting aspirations for societies and lifestyles and creating new markets, the impacts of which have global repercussions.

A venue to represent industrial activity and direction with symbolic events centered on IT and electronics gets attention both in Japan and around the world

Fields & elements that CEATEC JAPAN is active in



With everything from materials through to electronics components, devices, electronic equipment, IT solutions and services, the IT and electronics industries are the foundations for the growth and high performance of a range of other industries, and are the leading industries in Japan creating the new societies and lifestyles of the future. Today's IT and electronics industries are driving industrial advances and growth areas through partnering and convergence with agriculture, medicine, health care, energy, social infrastructure and automotives, and are anticipated to offer solutions to a range of social issues that we directly face. IT and electronics are providing platforms across the diverse range of fields sparking innovations in business and in societies and are revolutionizing our lifestyles. We will continue to contribute to revitalize CEATEC JAPAN by gathering new technologies, services, and technologies that will open the way to the future.



Mr. Takatoshi Miura

**Director of Information and Communication Electronics Division, Commerce and Information Policy Bureau,
Ministry of Economy, Trade and Industry**

The IT and electronics industries and their technological advances play a fundamental role as key industries that lead to boost added value across all industries and the Japanese economy overall, and create new value in a wide range of fields such as healthcare, automotives, agriculture, and energy.

Recently there has been much progress with the addition of communications functions to a wide range of electronic equipment, known as the "Internet of things (IoT)", which is having substantial impacts on business models and the ways that people live.

As an event that widely publicizes the world's leading technologies, CEATEC is an event that has grown to offer solutions and potentials for new business in growth areas while providing people with new value.

At the Ministry of Economy, Trade and Industry, we strongly support CEATEC and the development of the IT and electronics industries by presenting the CEATEC AWARD "Minister of Economy, Trade and Industry Award" for excellence products and services that are enabling dynamism in Japan. We greatly look forward to the participation of all those who will provide this new value.

Mr. Fumiaki Takahashi

Director, Telecommunication Bureau, Ministry of Internal Affairs and Communications

As an indispensable platform underpinning all of society, economic activity and the lifestyles of the citizenry, ICT is an engine that drives the creation of new innovations and hence economic growth, and as an event that brings together cutting-edge technologies, products and services in the information and communications fields, CEATEC does not only create opportunities for the formation of new businesses, but is also a major event in Japan that provides us with aspirations for future societies and lifestyles.

The Ministry of Internal Affairs and Communications sees the 2020 Tokyo Olympic Games and Paralympics Games as an excellent opportunity to present leading Japanese technologies to the world, and is striving to achieve the highest global standards of ICT systems for sustainable growth in Japan years beyond the Olympics, and is continuing to support the deployment of ICT throughout society.

To achieve these aims, the Ministry of Internal Affairs and Communications also provides support to CEATEC including the "Minister of Internal Affairs and Communications Award" presented as part of the CEATEC AWARD.

We enthusiastically look forward to wide-ranging participation by those who will help boost this year's CEATEC and show us the future of Japan.



Painting the picture

with IT and electronics

2020 Lifestyles

Lifestyle & Society Stage

Providing opportunities to present “new lifestyles” from Japan, Lifestyle & Society Stage will offer hands-on user experience and near future lifestyle scenes that embody more fulfilled living, safe and secure societies, and solutions in an era of falling birth rates and ageing populations.

Products to be exhibited

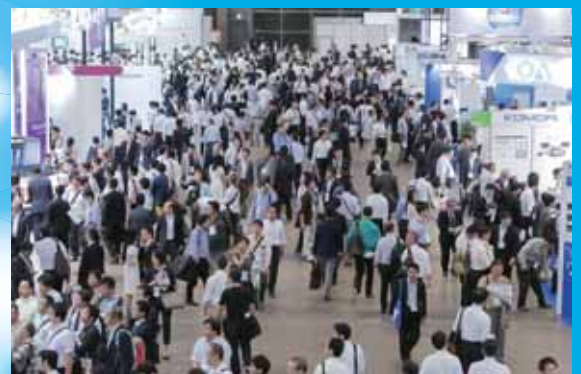
- ★ Information & Communications Equipment/Mobile Devices
- ★ Communication Networking related
- ★ AV & Entertainment related
- ★ IoT solutions, computer software and services
- ★ Security related
- ★ Automotive and Mobility related
- ★ Robotics related
- ★ Environment & Energy related
- ★ Health care related
- ★ Home Appliances
- ★ Social systems & leading-edge technology
- ★ Other

*Please refer to the back of “Exhibition Application Form” for details.

Target Visitors

CEATEC aims to strategically entice IT and electronics core users and resellers who are at the forefront of spreading and developing IT and electronics, to expand the number of business users in the smart fields, and to attract diverse light users such as students and women.

- ◆ Core users, resellers
- ◆ Business users in other smart-related industries
- ◆ Digitally interested consumer group (heavy user group)
- ◆ Female users who are highly influential on product purchasing, and students who will be responsible for the next generation (light user group)
- ◆ Media to cover the exhibition
- ◆ Government and related agencies, local government bodies, embassies in Japan, senior corporate management with decision-making authority



Special Exhibits/Conferences

CEATEC JAPAN also plans to feature special exhibits on convergence and partnering of IT and electronics with other industries and related fields, keynote speeches from top industry and opinion leaders, as well as guest speeches from international executives invited to the show, delivering highly topical messages to the world.



Creating with IT and electronics

Innovating to 2020

Exhibition of industry leading-edge electronic components and devices

Key Technologies Stage

Key Technologies Stage will provide opportunities to present the spread of IT and electronics through society, and the contributions they make to advancements in a variety of industries and endeavors, and will present proposals to drive crossover among different industries for the creation of new markets and societal transformations.



Products to be exhibited

- ★ Passive components
- ★ Transducers
- ★ High-frequency parts related
- ★ Display Devices
- ★ Materials & Electronic Materials related
- ★ Devices
- ★ Social systems & leading-edge technology
- ★ Other
- ★ Connecting components
- ★ Power source
- ★ Semiconductor Devices
- ★ Batteries
- ★ Electronic Circuit related

*Please refer to the back of "Exhibition Application Form" for details.

Target Visitors

CEATEC will be engaging in activities to attract specialists and business visitors including engineers, product development supervisors, purchasing officers and visitors involved in or interested in the energy, car electronics and mobility, medical and healthcare fields.

- ◆ Electronic manufacturers (design, product planning, R&D, purchasing, management)
- ◆ Automotive, electronic device, and automotive device manufacturers
- ◆ Manufacturers of medical and healthcare-related equipment
- ◆ Energy-related equipment makers
- ◆ International users (Asian set makers, major EMS companies, automotive companies, agencies and trading companies)
- ◆ Media for coverage (Industry specializing and technology related media)
- ◆ Government and related agencies, local government bodies, embassies in Japan, senior management with decision-making authority

NEXT Innovation Area

*Please refer to the separate "Guide to NEXT Innovation Area exhibits" for details.



While taking a pan-societal view of the near future as it appears through the ongoing partnering and convergence of IT and electronics with the mobility, healthcare, energy, agricultural and aerospace industries, NEXT Innovation Area will present innovative achievements in light of future trends and noteworthy themes.

- Strategic areas: Mobility/healthcare/energy/aerospace/agriculture
- Innovation elements: Internet of Things (IoT) /Application programming interfaces (API) Human machine interfaces (HMI)/Robotics/3-D printers etc

Effective business opportunities created under one roof

Promote product and technology sales
(sales/business development)

Garner new customers

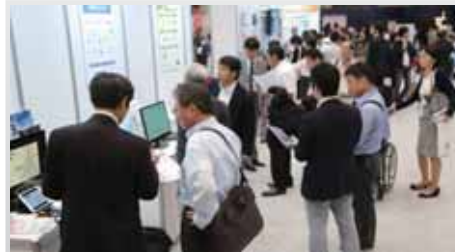
Engage in PR and raise company profile
(branding)

Market products

HR development



Including people involved in the IT and electronics industries, a wide range of visitors come to CEATEC JAPAN to **get the latest info on future businesses**.



CEATEC JAPAN brings together many specialists directly involved with technological and product developments as well as many involved in related business and management. **Roughly 80%** of exhibitors responded that the show had been instrumental in **enabling business consultations leading to contracts and agreements**.



One of the most dominant features of CEATEC JAPAN is its **information dissemination capability** and its **ability to influence society**. Each year, many people involved in media come from within Japan and around the world to **cover the exhibition**.

About 50% of all visitors to the show are **from the IT and electronics industries**, while other visitors include people from the **automotive, car electronics, medical and healthcare, and energy manufacturing industries**, as well as people from **government offices, schools, researchers and educational institutions**, all of whom come to the exhibition to get the most up-to-date information.

About 30% of visitors to CEATEC JAPAN are key engineers involved in technological and product development, as well as **production and manufacturing**. In addition, about 10% of visitors to the exhibition include **corporate executives**, as well as many **managers and administrators** responsible for **business management and activities**.

CEATEC JAPAN attracts roughly 2,000 media workers who cover the exhibition for domestic and international television, newspapers, magazines, and web publications. **More and more time for CEATEC JAPAN is given over to television broadcasts, with increasing publication in newspapers, magazines and on the web**, resulting in ever more influence on society year-on-year.

Getting the most out of CEATEC JAPAN

We ask exhibitors to please consider exhibits under one of the key words of "information exchange," "interaction," "announcements," or "new products/new technologies," and clarify the purpose of your exhibit to achieve the objectives of "products/technology sales promotion (pioneering business)," "Garnering new customers," "engaging in PR and raising company profile (branding)," or "product marketing."

Information Exchange

This means being aware of how to exchange information with a diversity of visitors, and taking steps to develop information before, during and after the event to more effectively engage in dialogue directly with them.

Interaction

Effectively make use of this once-a-year opportunity where people in the business and industry meet up and interact under one roof.

Announcements

Use CEATEC JAPAN's unique capability for information dissemination by developing and engaging in strategic activities prior to the event

New Products / New Technologies

Consolidate new technologies and products for the exhibition, and be proactive in disseminating information.

Exhibits at CEATEC JAPAN are not just limited to booth exhibitions — the effects and achievements of exhibits are publicized in 3 stages — before, during and after the show. By exhibiting at CEATEC JAPAN, your company will have access to a wide range of exhibitor services.

Before

Effective online media activity

Highlights posted to the official CEATEC JAPAN website, and coverage in CEATEC News.



Web banners/visitor mail magazine advertising available



Linking of PR on your company homepage with press release distribution



During

Support service activity at the venue

Smooth customer database creation with barcode system



Exchange at opening reception



VIP and business consultation rooms available



Sponsorship menus available



After

Ongoing information dissemination

Customer follow-up through visitor database for ongoing information dissemination



Exhibit presentation services with YouTube etc. available



For even better publicity!

Wide coverage of your company's products and technologies

Reinforced PR through the press.

Participation in media conventions



Applications for CEATEC AWARD



Strong publicity at the venue

More thorough publicity

Seminar rooms available



Open stage exhibits



Press briefings



Exhibiting after CEATEC

PR in China (Shanghai) and the US (Las Vegas)



8

PR and visitor enticement plans

People from wide-ranging industries and fields visit, making CEATEC JAPAN a venue for diverse interactions and business opportunities.

Business Users

Professionals coming together leading to the creation of businesses

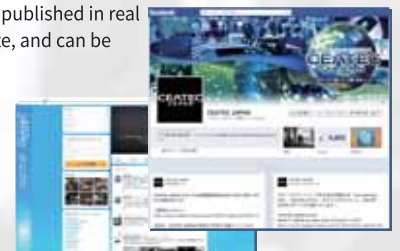
Approaches using databases

The CEATEC JAPAN database, replete with registered innovators and early adopters, is used to heighten interest in visiting the exhibition.



Social network service (SNS) activity

Up-to-date information is published in real time on the official website, and can be linked with exhibitor social network services for proactive communications with users to give the information a broader reach.



Sponsor plans to entice visitors

Industry and business professionals are attracted to the show through plans for special and highly topical exhibits, conferences, and the dissemination of the latest trends. There will also be 5 main-target conventions held during the show.



Information distribution on the official website

Boasting 1 million sessions and 4.3 million views, CEATEC JAPAN makes the most of the attention gained through its official website. Well-timed publicity online and otherwise starts prior to the show from September, and includes exhibitor highlights, special plans and exhibits, conference info and video.

Publication through media partners

Wide-ranging publication through specialist IT & electronics magazines and web-based media partnering is used to entice visitors to the exhibition.



Attracting the Japanese and international media

CEATEC JAPAN drives publication by proactively engaging the broadcasting media (TV etc), communications companies, newspapers, magazines and web-based media both in Japan and around the world. In particular, CEATEC JAPAN invites leading international media organizations to participate in media tours. Also, Media Convention will be held on October 6 for those involved with media and the press.



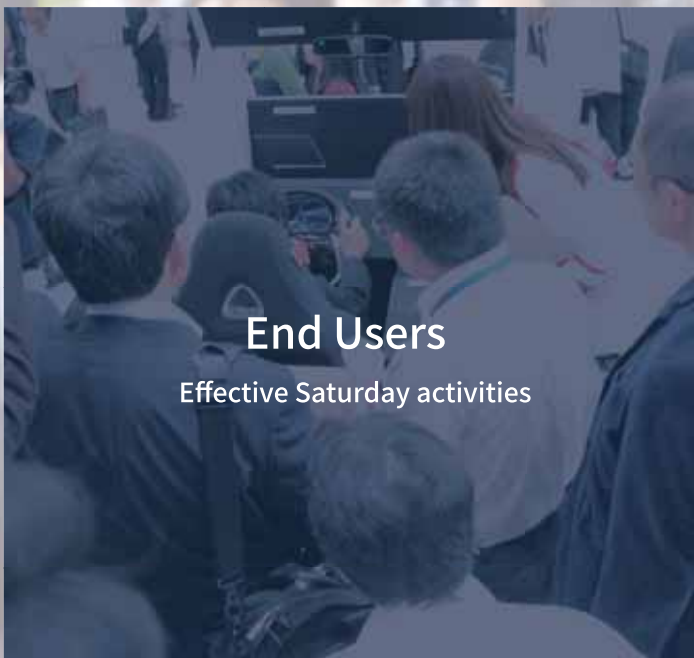
Media

Media partnering for domestic and international publication



End Users

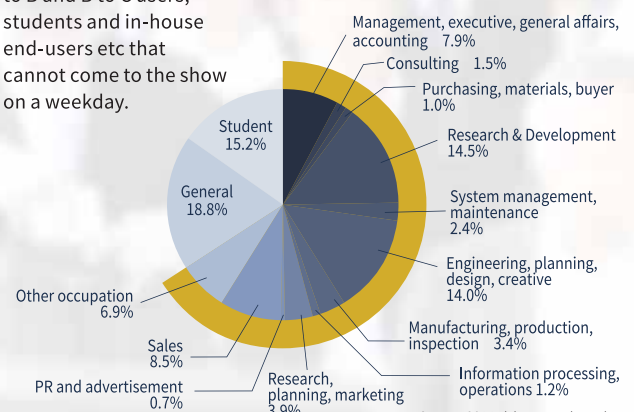
Effective Saturday activities



Effective Saturday activities

The Saturday of the show provides an opportunity for interaction among B to B and B to C users, students and in-house end-users etc that cannot come to the show on a weekday.

About **66%** of visitors to the show on Saturday are **B to B users**.



Attracting international delegations

CEATEC JAPAN provides opportunities to create global business by attracting international visitors through its Global and Asian Partners. CEATEC JAPAN also works to attract groups from abroad through its sponsor's counterparts.



Visitors from Abroad

Attracting international delegations



Guide to advertising/sponsorship

Advertising and sponsorship are available before, during and after the show.

*Details of advertising and fees may change. Official guidance will be provided via the exhibitor manual (distributed in June) upon application.

*Consumption tax rate at the time of the exhibition (October 2015) will apply.

CEATEC JAPAN Official Website Web Banner Ad

■ Posting time : Mid-July to Mid-December, 2015

■ Browsing results from last year : 999, 891 Sessions / 4,333,277 PV
(2014 7/1-10/31)

■ Rate for ads

	Size (pixels)	Standard Rate (excl. tax)	Member Rate (excl. tax)
Normal banner (①)	H56×W320	¥200,000	¥160,000
Wide banner (②)	H56×W980	¥350,000	¥280,000
Footer banner (③)	H200×W320	¥150,000	¥120,000
Skyscraper (④) + Wide banner (②)	H900×W160	¥500,000	¥400,000

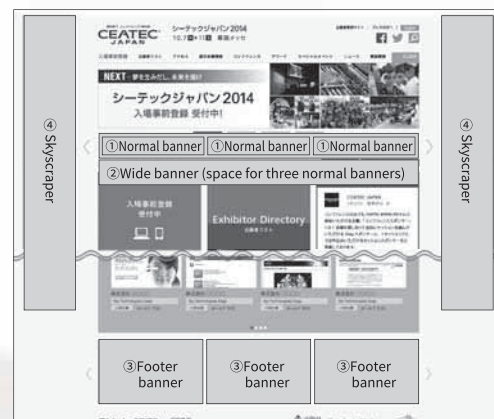


Image of Official Website

*Details of the Website design are subject to change.

Mail Magazine Text Banner Ad

■ Distribution : It will be distributed to previous visitors who requested upcoming information (approx. 150,000 visitors). *Pre-registered visitors for CEATEC JAPAN 2015 will be added promptly.

■ Format : Maximum 266 Japanese (2-byte) characters (38 characters × 7 lines), text data only

*Content must be related to your exhibit at CEATEC JAPAN 2015. Exhibitor's name and booth number should be included.

■ Rate (excl. tax)

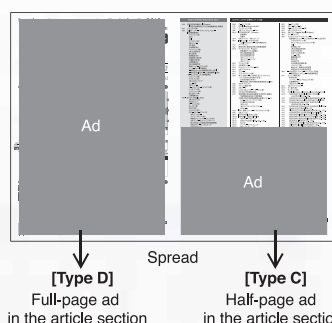
	Standard	Member
	¥200,000	¥160,000

Text banner ad (image)

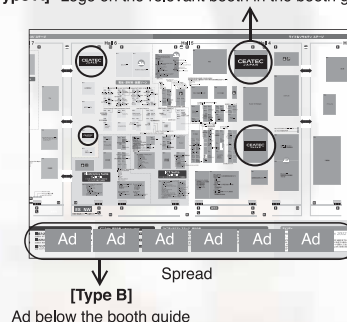


Guide Map Advertising Widely distributed at all entrances (Also posted website)

	Ad space	Rate (excl. tax)		Eligible exhibitors	Size	Placement
		Standard	Member			
Type A (Japanese/English)	Logo on the relevant booth in the booth guide	¥54,000	¥43,200	Exhibitor with at least 12 booth spaces	12-18 booths: 12 mm (W) × 10 mm (H) 20-40 booths: 20 mm (W) × 12 mm (H) 45-100 booths: 25 mm (W) × 15 mm (H)	Text of the booth name will be replaced by the company's logo.
Type B (Japanese/English)	Below the booth guide	¥216,000	¥172,800	All exhibitors	50 mm (W) × 20 mm (H)	Decided by Management Office
Type C	Half-page ad in the article section	¥324,000	¥259,200	All exhibitors	210 mm (W) × 140 mm (H) (A5)	Decided by Management Office
Type D	Full-page ad in the article section	¥540,000	¥432,000	All exhibitors	210 mm (W) × 297 mm (H) (A4) 216 mm (W) × 303 mm (H) (Including register marks)	Decided by Management Office



[Type A] Logo on the relevant booth in the booth guide



Seminars Are the Ideal Way to Present Topics and Technologies that Are Difficult to Convey in an Conventional Exhibition Format

Conference Sponsor

Conference sponsorship enables you to participate in CEATEC JAPAN without the need for a booth. CEATEC JAPAN is attended by many visitors connected with industry who have a great interest in the latest developments in IT and electronics. Sponsorship provides you with an effective business venue to present new ideas and solutions to the issues faced by companies today.

■ **Sponsor Eligibility** : All 2015 CEATEC JAPAN exhibitors and companies that conform to the exhibitor qualifications of CEATEC JAPAN

■ **Venue/Fees** Note: Japan's consumption tax will be added to these fees at the rate applicable during CEATEC JAPAN 2015 (October 2015).

◎ **Gold Sponsor (Room 201, International Conference Hall 2F, Makuhari Messe)**

Area: 280 sq. m (12.8 x 22.2 m / ceiling height: 6 m) Capacity: 200 (lecture hall with theater at the back)

October 8th-10th 12sessions available in 3days

1-Day Sponsor	¥1,000,000/day (excl. Consumption Tax)
Session Sponsor	¥300,000/session (excl. Consumption Tax)

◎ **Silver Sponsor (Room 304, International Conference Hall 3F, Makuhari Messe)**

Area: 190 sq. m (14.4 x 13.2 m / ceiling height: 3 m) Capacity: 100 (lecture with theater at the back)

October 9th 4sessions available

1-Day Sponsor	¥700,000/day (excl. Consumption Tax)
Session Sponsor	¥200,000/session (excl. Consumption Tax)

■ **Program** *When applying, please use session No. (e.g. CS G8-1) described below

◎ **Gold Sponsor (Room 201, International Conference Hall 2F, Makuhari Messe)**

	Oct. 8 (Thu.)	Oct. 9 (Fri.)	Oct. 10 (Sat.)
1Day (9:00-18:00)	CS G8	CS G9	CS G10
11:00-12:00	CS G8 — 1	CS G9 — 1	CS G10 — 1
12:30-13:30	CS G8 — 2	CS G9 — 2	CS G10 — 2
14:00-15:00	CS G8 — 3	CS G9 — 3	CS G10 — 3
15:30-16:30	CS G8 — 4	CS G9 — 4	CS G10 — 4

◎ **Silver Sponsor (Room 304, International Conference Hall 3F, Makuhari Messe)**

	Oct. 9 (Fri.)
1Day (9:00-18:00)	CS S9
11:00-12:00	CS S9 — 1
12:30-13:30	CS S9 — 2
14:00-15:00	CS S9 — 3
15:30-16:30	CS S9 — 4



■ **Standard Installation**

Reception	Reception counter, Barcode reader
Staging	Podium, Stand for the emcee, Microphone
Presentation	Audio equipment, Projector (long focus), Screen Note: Please supply your own PC
Support Staff	Receptionist (x1), Equipment operator (x1),

■ **Support Services**

Notification on the Official Website Free of Charge

Session titles and abstracts will be introduced in the official program on the seminar introductory page, alongside keynote speeches and technical sessions offered during CEATEC JAPAN 2015.

Notification via Mail Magazine Free of Charge

Conference Sponsor sessions will be announced through the CEATEC JAPAN Official Mail Magazine*, distributed to 150,000 subscribers.

*Sent to the email addresses of those agree to receive such information.

Attendee Data Free of Charge

The registered information (e.g. business card info) of session attendees will be made available in CSV format after the session. Such information can be used for future business activities.

Notification via Direct Mail Free of Charge

Sessions will be introduced as a part of the CEATEC JAPAN official program inside our direct mail (circulation 700,000). As a Conference Sponsor, you will receive 100 copies of the direct mail along with invitations to the exhibition.

Seat Reservations Free of Charge

The registered information (e.g. business card info) of session attendees will be made available in CSV format after the session. Such information can be used for future business activities.

Internet Access and Additional Facilities/Services Charged Service

We can provide a LAN cable and network connection if you require access to the Internet during the session. Other services such as simultaneous interpretation and additional facilities can be provided for a fee.

CEATEC JAPAN 2014 Review

Visitors

Diverse international executives and business users attend!

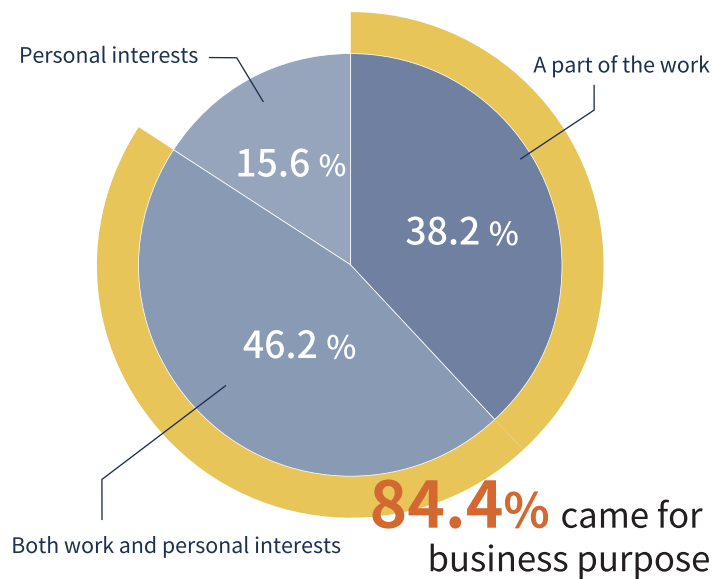
Number of Visitors **150,912**

	7th (Tue)	8th (Wed)	9th (Thu)	10th (Fri)	11th (Sat)	Total
Registered visitors	15,751	25,595	27,876	36,556	19,426	125,204
Registered visitors from overseas	556	585	325	349	192	2,007
Registered Press	801	273	169	178	125	1,546
Exhibit Related	5,530	4,196	4,118	4,263	4,048	22,155
Total	22,638	30,649	32,488	41,346	23,791	150,912

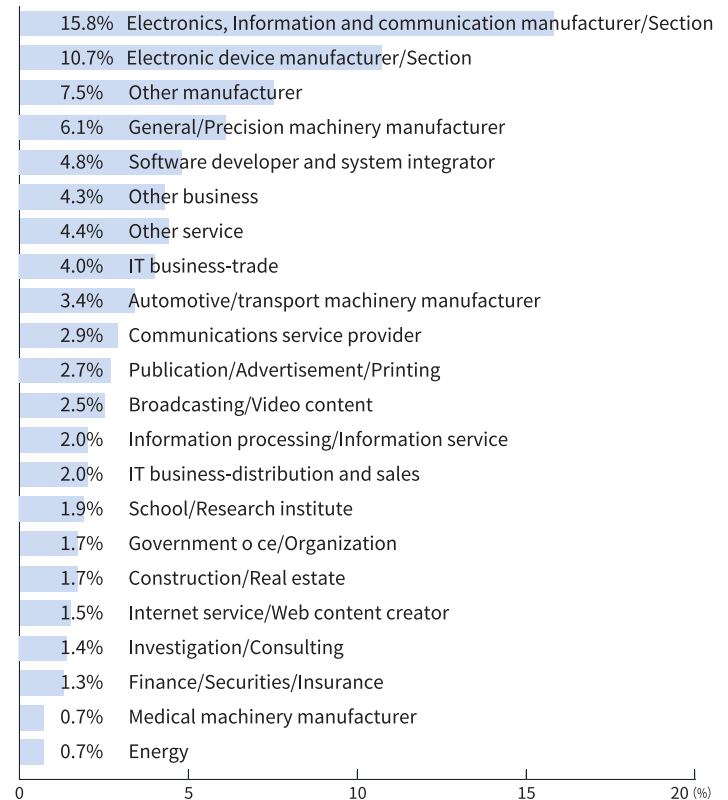
Registered VIP visitors: **655**

Conference attendees: **17,558**
(Number of the Conference: **120**)

Details on visitation objectives



Visitor Attributes Industry Type



Visitor Attributes Occupation



Press

Worldwide coverage from the international TV, newspaper magazine and web media!

Registered Press Visitors **1,546**
(101 from overseas)

Number of Online News Insertion
In Japan: **3,264** Overseas: **6,047**

Number of Domestic Newspaper/
Magazine Article Insertion **455**
(Insertion in national newspapers: 100 articles)



Aired Broadcast Results (in Japan) **5** hours **34** minutes **52** seconds

Aired Broadcast Results (Overseas) **13** hours **48** minutes **7** seconds

Exhibitors

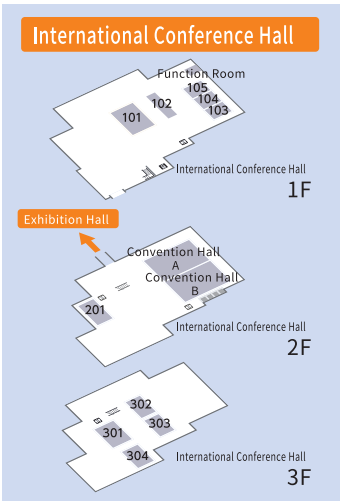
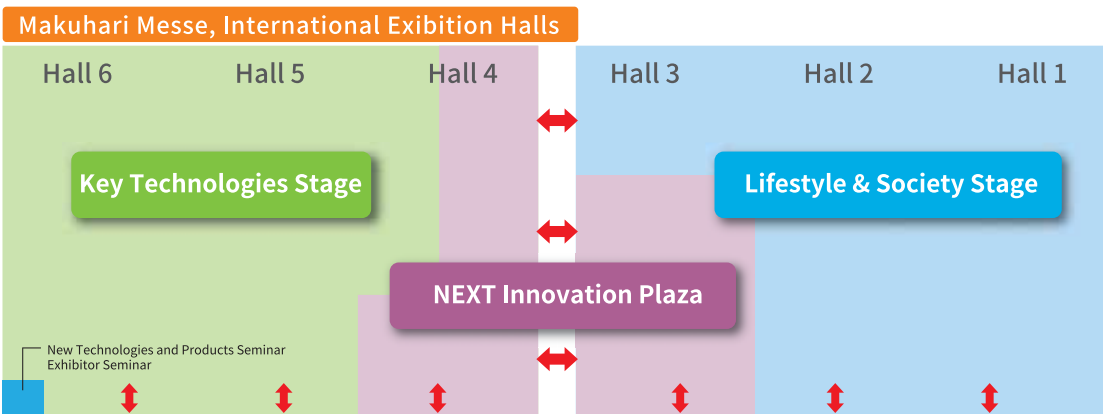
Exhibits presented by industry leaders from around the world!

Exhibitors **547** (Overseas Exhibitors: 150 from 24 countries/regions)

Number Breakdown of Overseas Exhibitors

Asia	Taiwan: 45, China: 35, Korea: 13, HongKong: 4, Malaysia: 3, Singapore: 2, 1 each from India, Indonesia, Sri Lanka, Thailand, and Philippines
Europe	Switzerland: 4, Germany: 4, England: 3, Sweden: 2, France: 2, Belgium: 2, 1 each from Ireland, Austria, Netherlands, Norway, and Hungary
North America	USA: 20
Pan-Pac	Australia: 1

Number of Booths **1,612**



Exhibitors say:

"We found that customers would like to collaborate with us"

"We discovered new and unpredicted uses for products on exhibit, which will enable us to expand their applications"

"We felt a response to market expectations with the steady promotion of our unique technologies"

"As a project department with a simple exhibit, we were delighted to have had more visitors than we had expected."

"We felt that the exhibition was highly favorable for achieving maximum effect on a limited budget."

Exhibition Regulations

1. Exhibitor Eligibility / Booth Details

1-1. Exhibitor eligibility

Corporations and organizations involved with products or related businesses included in the following list are eligible to participate in CEATEC JAPAN (hereinafter may be referred to as the Exhibition):

- IT & electronics equipment manufacturers
- Electronic components, devices, materials, raw-materials, and apparatus-related manufacturers
- Broadcasting and communications-related companies
- Software and content production-related companies
- Automobile and mobility-related companies
- Healthcare providers
- Robotics-related companies
- Energy-related companies
- Construction companies and developers
- Trading and distribution companies
- Service companies
- Newspapers, magazines and other publishing, media companies
- Educational and research institutes, other-related companies
- Government organization, administrative corporations, public interest corporations, nonprofit public and industry organizations, public service-related companies
- Members of the three sponsors (JEITA, CIAJ, and CSAJ) are also eligible to participate.
- Other companies approved by the Organizing Committee (refer to section 9-3 Organizing Committee)

- (1) Advertising companies and other related agencies are not allowed to represent any company that exhibits products even if said products are included in the aforementioned list of eligible businesses or products.
- (2) The CEATEC JAPAN Organizing Committee (see section 9-3: Organizing Committee) reserves the right to refuse applications from companies that have violated regulations at a previous show or whose activities may be considered detrimental to visitors and/or other exhibitors regardless of in prior to or after holding an exhibitor contract. In such case, paid booth fees will be refunded. (see section 5-3: Exhibit application and contract agreement)

1-2. Exhibit stage

- CEATEC JAPAN is composed of the following stages. Refer to the list of exhibit categories to be exhibited on the back of separate Exhibition Application Form to select the appropriate stage.
- Lifestyle & Society Stage ● Key Technologies Stage

Notes:

If the planned exhibit product(s) overlap in multiple stages, you can exhibit in an area that is most appropriate for the product, or exhibit in multiple stages. Application/contract is required for each stage if exhibiting in multiple stages. A stage may be divided into zones at CEATEC JAPAN at a later date, based on the planned exhibit products listed in the Exhibition Application/Contract Form. Details on zoning will be announced after the Organizing Committee makes a decision.

2. Booth Fees, standards, specifications and description

Note: Consumption tax rate at the time of the exhibition, which is October 2015, will be applied.

2-1. Standard Booth

(1) SBooth Fee

The exhibition fees per standard booth space are as follow:

General corporate exhibitors (standard rate)	¥360,000 (not including consumption tax)
JEITA, CIAJ, and CSAJ members (member rate)	¥330,000 (not including consumption tax)

(2) Specifications for 1 to 18 booth spaces(1- to 4-row booths)

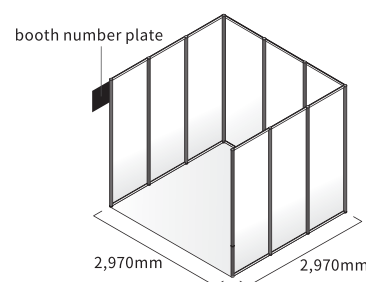
1. Dimensions

External dimensions*: 3.0 m(W) x 3.0 m(D) = 9 m²

*Internal dimensions with wall paneling are 2,970 mm(W) x 2,970 mm(D)

2. Specifications

For row booth exhibitors, system panels will be installed as back panels on the sides neighboring booths of other exhibitors. However, aisle-side system panels for corner booths and system panels for independent booths will not be installed.



(3) 20 booths or more (Block booths)

The standard for block booths is: 1 booth space = 9m². The floor will be marked in an area equal to (W:D) 2:1 or 1:1 based on the total floor space reserved (9m² x no. of booth spaces). The actual dimensions will be provided to exhibitors at booth allocation lot drawing. Please be sure to take into account when constructing the booth space to make it clear to visitors where the aisles and boundaries are, by installing carpets and the like. Group pavilions composed of 20 or more booths in 1-row or 2-row will apply booth specifications for 3-row/4-row booths.

(4) Booth height limitations

Standard booth height is 2.7m; however, there are height limitations to booth walls as depicted below.

1. 1-row booths (booths 1, 2, 3, 4, 5, 6)

The allowable height of booth walls set back 1.0 m from the aisles and/or foundation panels will be 3.6 m.

2. 2-row booths (booths 4, 6, 8, 10, 12)

The allowable height of booth walls set back 1.0 m from the aisles and/or foundation panels will be 3.6 m.

3. 3-row/4-row booths (booths 9, 12, 15, 16, 18)

In the case of booths with 3 rows or 4 rows, the allowable height of booth walls set back 1.0 m from the aisles and/or foundation panels will be 6.0 m.

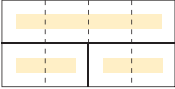
Note: Group pavilions composed of 20 or more booth spaces in 1-row or 2-row will apply booth height requirements that are the same as those for 3-row or 4-row booths.

4. Block booths (20 or more booth spaces)

The height limit is 6 m. Suspended structures less than 6.0 m high will be permitted.

- Less than 2.7m
- Less than 3.6m
- Less than 6.0m

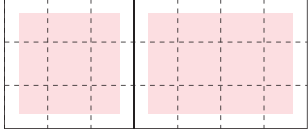
【 1-row booths 】



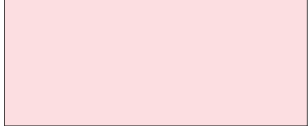
【 2-row booths 】



【 3-row/4-row booths 】



【 20 or more booth spaces 】



2-2. Small Package Booth

(1) Booth Fee*

One booth	¥170,000 (not including consumption tax)
Two booths	¥340,000 (not including consumption tax)

*Includes a package of facilities.

*Small package booth exhibitors may apply for up to two booths.

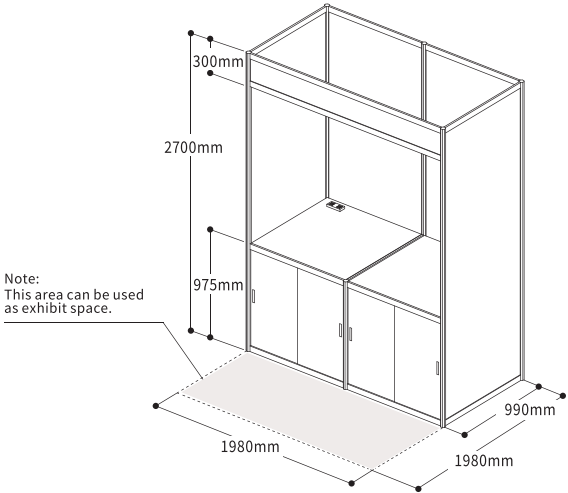
(2) Specifications

1. Booth specifications

External dimensions : 2.0m(W) x 2,0(D) =4.0 m²

2. Supplied facilities

- Foundation panel
- Display counter (975mm high with storage space)
- Fascia (300mm width)
- Cutting sheet lettering for company name display
- Fluorescent light
- Electricity socket (single-phase 100V, up to 1kw output and power rate)

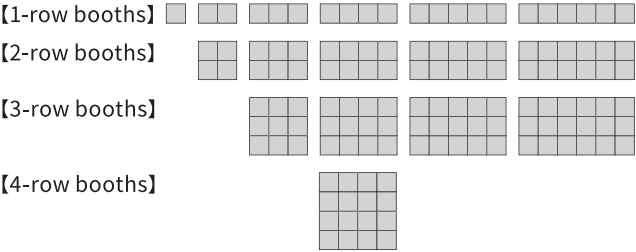


2-3. Booth description

At CEATEC JAPAN, booths are available in two types: a Standard Booth and a Small Package Booth. Regardless of type, all fees for booths will be referred to as the exhibit booth fee on the invoice statement

3. Number of booths and booth type

Booth category	Booth type	Number of booths applied
Standard Booth	1-row	1, 2, 3, 4, 5, 6
	2-row	4, 6, 8, 10, 12
	3-row	9, 12, 15, 18
	4-row	16
	Block format	20, 25, 30, 35, 40, 45, 50, 55, 60, 65, 70, 75, 80, 85, 90, 95, 100
Small Package Booth	1-row	1, 2



- (1) Exhibitors in rows may have booths of other exhibitors on one or three sides.
- (2) Shared exhibit and/or industry organizational exhibits may apply for more than 100 booths.
- (3) After the deadline for applications, the Organizing Committee will determine the layout of the show site. If the total space applied for exceeds the capacity of the site, the Organizing Committee reserves the right to determine an impartial method to reduce the number of booths applied for by exhibitors. The kind understanding of exhibitors on this matter is greatly appreciated.

4. Allocation of booths

(1) Location of 20 booths or more (block booths)

1. Primary lot drawing Exhibitors submitting applications by **Thursday, April 30th** may select a place from exhibitors who have a large number of booth spaces in the same stage/zone* according to the booth allocation drawing produced by the host. However, lots will be drawn among exhibitors, when there are multiple exhibits with the same number of booth spaces in the same stage or zone, or when the Organizing Committee approves of group drawing among the same number of booth spaces.
2. Secondary lot drawing Exhibitors submitting application between **Friday, May 1st** and **Friday May 29th** are eligible for a booth space selection, after exhibitors applied for the Primary Exhibitor Application finish their selection. Space selection starts from exhibitors with larger number of booths in the same stage or zone. However, lots will be drawn among exhibitors, when there are multiple exhibits with the same number of booth spaces in the same stage or zone.

(2) Location of 1 to 18 booth spaces (row booth)

1. Primary lot drawing Exhibitors submitting applications by **Thursday, April 30th** may participate in the primary lot drawing. Lots will be drawn among exhibitors with the same number of booths and same booth type in the same stage or zone.
2. Secondary lot drawing Exhibitors submitting applications between **Friday, May 1st** and **Friday, May 29th**, may participate in the secondary lot drawing after the primary lot drawing. Lots will be drawn among exhibitors with the same number of booths and same booth type in the same stage or zone.

(3) Spare booth spaces

If booth spaces remain available at the end of the lot drawing dates, the remaining spaces will be placed on the floor as spare booths. Exhibitors submitting applications after **Saturday, May 30th** can select their booth locations from the available spare booths on a first-come, first-served basis.

(4) Fixed booth spaces

The Organizing Committee has determined the following booth spaces to be fixed:

1. A booth with the number of booths and booth type is for one exhibitor.
2. A booth for overseas cooperative exhibitors

(5) Utility booths will be setup in spare open spaces after the booth lot drawing is completed. However, exhibitors should be aware that further changes in booth allocation may occur due to exhibitor cancellations, reduction in booth spaces, etc.

(6) The position of entry ways and the use of block booths by exhibitors may be adjusted by the Organizing Committee in consideration of overall visitor flow.

* A stage may be divided into zones at CEATEC JAPAN at a later date, based on the planned exhibit categories listed in the Exhibition Application Form. Details on zoning will be announced after the Organizing Committee makes a decision.

5. Exhibit Applications and Contract Details

5-1. Expenses included in the booth fee

(1) Badges

Exhibitor badge	15 badges per booth space
Worker badge	5 badges per booth space

(2) Invitations

1 to 3 booths	1,000
4 to 8 booths	2,500
9 to 12 booths	4,000
15 to 20 booths	6,000
Each additional 5 booths	Add 1,200

Note: For additional invitations, refer to section 5-2. Expenses other than booth fee.

(3) Customer Invitation Ticket

This invitational ticket comes with special services such as using of an exclusive lounge at the venue.

Note: Details on customer invitation service will be announced in the Exhibition Guide, which will be distributed at a later date.

(4) Official Website

Exhibitor Introduction space (Japanese and English):
Access ID/password will be issued exclusively for automatic insertion/update by the exhibitor.

(5) Barcode system

Barcode reader	1
Barcode system usage fee	1set

Note: Separate fee may apply for reading data. Details will be announced in the Exhibition Guide, which will be distributed at a later date.

5-2. Expenses other than booth fee

Note: Consumption tax rate at the time of the exhibition, which is October 2015, will be applied.

(1) The following items and booth decorations other than base panels are not included in the booth fee:

Electric power installation, single-phase 100V or 200V	¥7,000/kW (not including consumption tax)
Electric power installation fee, three-phase 200V	¥7,000/kW (not including consumption tax)
Electricity consumption fee	¥3,000/kW (not including consumption tax)
Overtime working hours fee	¥10,000/hour (not including consumption tax)
Extra exhibitor badges(for those exceeding 15 per booth)	¥1,500/badge (including consumption tax)
Extra worker badges(for those exceeding 5 per booth)	¥500/badge (including consumption tax)
Extra invitation (In excess of the number of aforementioned free invitations)	¥300/invitation (not including consumption tax)
Envelope	¥20/envelope (not including consumption tax)

(2) Utility booth (Separate application required)

One booth	¥200,000 (not including consumption tax)
Utility booths are available for use such as lounge, storage, etc.; however it cannot be used to display products. Owing to space limitations, there may be a maximum availability per exhibitor (or per stage if an exhibitor is exhibiting in multiple stages). Application for the utility booth is available in the Exhibition Guide, which will be distributed at a later date.	
1. Specifications	2,970 mm (W) x 2,970 mm (D) x 2,700 mm (H)
2. Fixtures per utility booth	Two fluorescent lights, one electrical outlet with 800 w output
3. Locations	Utility booths will be located in the exhibition hall area near the booths, as determined by the Organizing Committee. Because exhibition space is limited, some utility booths may have to be located outside of the exhibition halls.

(3) Others

Additional fees may arise owing to the regulations relating to booth design, or exhibitors requests. Details will be announced in the Exhibition Guide, which will be distributed at a later date.

5-3. Exhibit application and contract agreement

To apply for exhibition space, carefully read the Exhibition Regulations, fill in the information required on the Exhibition Application Form, and submit the form to Japan Electronics Show Association, which is the CEATEC JAPAN Management Office (hereinafter may be referred to as JESA or the Association).

The Association will confirm its receipt of the application by e-mail.

The receipt date stated in this confirmation e-mail is regarded as a contract date, and exhibitors are liable for the participation fee.

Exhibitors are expected to apply for space in the stage that most closely matches the primary products to be displayed. However, the Organizing Committee reserves the right to advise exhibitors on the most appropriate location for their booths.

In addition, exhibitors are required to submit one application per stage if applying for booth spaces in multiple stage.

(1) Send applications to

CEATEC JAPAN Management Office (Japan Electronics Show Association [JESA])
5F Ote Center Bldg., 1-1-3 Otemachi, Chiyoda-ku, Tokyo 100-0004 TEL: +81-3-6212-5233 FAX: +81-3-6212-5226

(2) Application deadlines

1. Primary application deadline: Thursday, April 30th, 2015	Applicants may participate in the primary booth allocation lot drawin
2. Secondary application deadline: Friday, May 29th, 2015	Applicants may participate in the secondary booth allocation lot drawing.
3. After the second deadline: From Saturday, May 30th, 2015	Applications will be accepted until all available booth spaces are taken after May 30th 2015.

Note: Please understand that the deadline may be earlier than above dates if the number of applications reaches its maximum.

(3) Submitting a company profile

First-time exhibitors to the show are required to provide a company profile and catalog(s) of product(s) planned to be exhibited upon submission of the exhibit application/contract.

And, if there are major changes made to the corporate profile or catalog(s) of product(s) planned to be exhibited after the company has submitted these documents, an updated profile and/or catalog(s) must again be submitted.

Applications without these documents will be put on hold until the Association confirms the receipt of these items.

(4) Joint exhibitors with two or more

Joint exhibitors should elect one "representative exhibitor" to handle payment of the booth spaces for all participating exhibitors. The Association Office will send a joint exhibit registration form to the representative exhibitor, who should fill it in and submit it to the Association.

(5) Refusal of application

Applications from any persons involved in bankruptcy, composition, receivership, civil rehabilitation, or corporate reorganization proceedings, or persons who are suspended from current account transactions from financial institutions will not be accepted. Similarly, applications from any persons deemed by the Association to be involved in similar circumstances will not be accepted. If an exhibitor company is found to fall into one of the categories described above after the contract has been concluded, the contract will be voided and that company will not be permitted to exhibit.

In such a case, participation fees paid by exhibitors will be refunded.

If deemed necessary by the Association, an investigation or inquiry into the surrounding circumstances will be conducted.

5-4. Payment of booth fees

Booth space payments are to be paid via electronic bank transfer according to the schedule below. The Association will issue an invoice and designate the bank account for remittance at this time.

Checks and promissory notes are not acceptable as payment. Transfer fees are to be borne by the exhibitor.

Primary applicant	June 30th (Tuesday)
Secondary applicant	July 31st (Friday)

5-5. Cancellation or reduction of the number of booths

If an exhibitor cancels or reduces the number of booth spaces applied for, regardless of the reason, some or all of the following cancellation fees will apply.

Consumption tax will be added to all fees.

from May 30th (Sat.) to lot drawing date	60% of booth fee
after lot drawing date	100% of booth fee

Cancellations or any other changes must be notified by sending a letter via post, fax, or email and will become valid on the day that the notification is delivered to the Association.

6. Important Exhibit Details and Prohibitions

6-1. Exhibiting of products from outside of Japan (including fixtures)

The Association will apply for a bonded exhibition area in respect of the entire exhibition hall. If such application is granted, it will allow exhibitors to display foreign products (i.e. goods produced or manufactured outside Japan which have not yet undergone customs clearance) without customs clearance.

6-2. Protection of exhibited items for which application for industrial property rights has not been filed

Part of the Patent Law has been revised and the application items of regulations concerning exception to lack of novelty of invention have been reviewed.

Due to this revised law, the designated system of exhibitions will be abolished from 1st April, 2012, and disclosure type restrictions will be removed from the old system where application items were restricted except for certain exhibitions.

Exhibitors who plan to file an application for patent, utility model or trademark, should directly contact the General Affairs Division of the Patent Office.

6-3. Prohibited activities

The following activities are considered as prohibited:

- (1) Exhibit space transfer
Subletting, selling, transferring, or exchanging exhibition space, either in whole or in part, to any third party, including other exhibitors.
- (2) Directing visitors to other venues
Directing CEATEC JAPAN visitors to simultaneous product or technology exhibits off-site is prohibited.
- (3) Engaging in sales activities
Selling products other than publications and software on-site during the show is prohibited. Exhibitors who wish to sell publications or software are required to submit details and seek approval from the Association when applying for the exhibition.
- (4) Inappropriate behavior
Aggressively attempting to attract visitors to view demonstrations while standing outside of booths or in aisles is prohibited. Persistent sales approaches and/or techniques considered to be excessive are also prohibited.
- (5) Exhibiting for the purpose of obtaining personal information
It is prohibited to use booths for the primary purpose of collecting personal information on visitors, rather than to display or to conduct PR of products and services. Furthermore, all exhibitors are requested to abide by the stipulations in Japan's personal information protection legislation. Details on the collection and handling of personal information will be available in the Exhibition Manual.

6-4. Responsibilities of exhibitors

- (1) Prompt fee payment
Exhibitors must pay all exhibition fees and expenses invoiced by The Association and bear responsibility until all payments are complete.
- (2) Obeying the law
Exhibitors must abide strictly by the laws and regulations of Japan.
- (3) Liability for damage, management of exhibited items, and insurance.
 1. The sponsors (CEATEC JAPAN Executive Board comprised of JEITA, CIAJ, and CSAJ), the Organizing Committee and the Association will make every effort to ensure the security of exhibits during the show period, for example, by implementing security guard patrols. However, CEATEC JAPAN sponsors, the Organizing Committee, and/or the Association cannot assume responsibility for damages from natural disaster, fire, theft, loss of property or other occurrences beyond its control and recommends that exhibitors take steps of their own.
 2. Exhibitors shall be liable for any fatalities or injuries occurring to visitors, other exhibitors or third parties as well as damage to items at the exhibition site. CEATEC JAPAN sponsors, the Organizing Committee, and/or the Association shall bear no responsibility whatsoever in such circumstances.
 3. A booth manager, whose responsibility is to supervise all activities that take place in the exhibitor's booth, must be confirmed with the Association prior to the start of the exhibition.
 4. Exhibitors are recommended to provide for adequate insurance coverage during the exhibition.
 5. The Association will make every effort to provide effective management, enhanced safety, and maintenance of order at the venue as well as ensure the safety of exhibition visitors. Any act by an exhibitor(s) that is considered detrimental to the aforementioned may lead to the termination of that exhibitor's demonstration. Exhibitors shall be liable for any accidents that may occur during exhibitor demonstrations, and CEATEC JAPAN Sponsors and/or the Executive Committee and/or Association shall bear no responsibility whatsoever in such circumstances. In the event of an accident, the exhibitor is required to take appropriate action and report it immediately to the Association.
- (4) Complying with the exhibition schedule
Prior, during and after the exhibition, all exhibitors are requested to comply with the exhibition schedule specified by the organizer. Construction activities to the booth, delivery and/or wrap-up activities during the exhibition are prohibited.

6-5. Termination or shortening of exhibition duration due to force majeure

- (1) If the exhibition is canceled because of an event of force majeure, such as an earthquake, typhoon, fire, disease, terrorist act or order from the public authorities, the organizers reserve the right to shorten the duration of the exhibition or the hours that the exhibition is open to the public, either before or during the exhibition. If the exhibition sponsors deem such action necessary, this information will be promptly published on the official Website and exhibitors will be notified. Neither the exhibition organizers nor the Association shall assume any liability for losses incurred by exhibitors in such a case.
- (2) If a force majeure which has occurred prior to the opening of CEATEC JAPAN forces the exhibition to be cancelled, the Association will refund participation fees paid by exhibitors in full, minus charges for expenses incurred.
- (3) However, if the duration of the exhibition is shortened by a force majeure after CEATEC JAPAN is commenced, the Association shall not be held liable to refund either full or partial exhibition expenses.
- (4) The Association assumes no responsibility for other expenses already incurred by exhibitors.

6-6. News gathering and filming

Staff members appointed by the Association and/or the Organizing Committee will be authorized to gather news and/or conduct interviews as well as engage in filming and/or photography.

Exhibitors are requested to cooperate with such news gathering and filming activities and also agree that any exhibited items, or any image, photograph, information, etc., obtained during the exhibition will be used by the Organizing Committee or an organization authorized by the Association for the purpose of publicizing and/or promoting CEATEC JAPAN.

6-7. Dealing with disputes between exhibitors

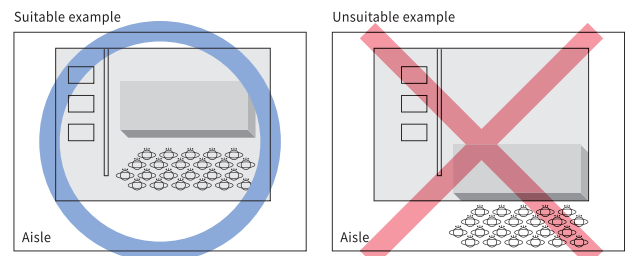
Any disputes between exhibitors concerning exhibits, publicity materials related to exhibits, intellectual property or the use of booths shall be resolved between the parties concerned. The exhibition sponsors shall bear no responsibility whatsoever in such instances.

7. Booth Setup

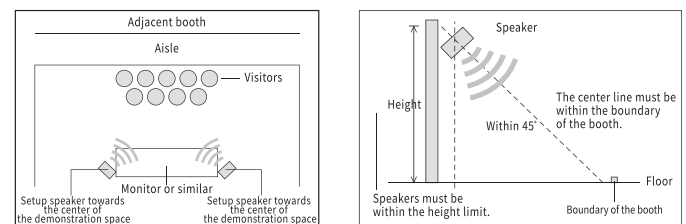
7-1. Booth designing

Product exhibits, demonstrations, etc., must be conducted within the exhibitor's booth. If for some reason the following rules are not complied, the exhibitor will be demanded for improvement from the Organizing Committee and/or the Association; any further noncompliance may result in termination of the exhibitor's booth.

- (1) Safety Measures
 1. To prevent truss beams falling, strike four or more anchor bolts in one place when securing them to the floor.
 2. When installing exhibition panels (OCTANORM), take measures to prevent them falling by reinforcing the panels, reinforcing the beams in the corner sections, and installing weights.
 3. Take measures to prevent independent fixtures falling by securing them to the wall or floor surface.
 4. When installing video monitors, speakers, channel characters, lighting fixtures, and other fixtures.
- (2) Maintaining visitor flow lines of adjacent exhibitors
When designing block booth, be sure to keep 1/3 (one-third) of the side adjacent to the aisle open to allow for an evacuation route.
- (3) Installing stage and video equipment
When setting up video equipment or a stage for a production presentation or similar demonstration in a booth, please ensure that there is plenty of room for visitors, so that they do not block the aisles. Furthermore, depending on the height of the stage and the video equipment to be installed, please take sufficient care of the visitors viewing angle and make sure there is an appropriate viewing distance. The organizer will check the booths and if any discrepancies are noted, may ask for modifications to be made.



- (4) Speaker setup position restrictions
The positioning of speakers and other audio equipment towards adjacent booths is not permitted. Also, when setting up speakers on a wall or stand, the center axis should be facing downward, within 45° from the floor to the center axis of the speaker, and the center axis shall not extend out of the booth space.



- (5) Prohibition of using space other than within the booth
 1. Visitors must not be allowed to block aisles around the booth. When setting up a stage or similar demonstration, ensure that the booth can accommodate a large number of visitors, if expected.
 2. Calling out to visitors from outside of the booth, having visitors fill out questionnaires outside of the booth, or similar activities are prohibited.
 3. Presentation acts using the aisles around the booth or outside the booth is prohibited. Furthermore, product exhibits, fixtures, catalogs, equipment, plants, packaging materials and visitor waiting lines cannot be placed in aisles around the booth or behind the booth.
 4. Lighting directed toward aisles, exhibition hall walls or ceiling is prohibited.
- (6) Booth space boundaries
Regarding a block of booths (20 booths or more), please be sure to take into account when constructing the booth space to make it clear to visitors where the aisles and boundaries are, by installing carpets and the like.

7-2. Ceiling installation

Installing a ceiling on the booth is only permitted when products and/or demonstrations need to be shielded from light or insulated from sound.

The ceiling must be made of a fireproof blacked-out curtain, which is the only material permitted under local fire department restrictions.

Direct sunshine will be blocked out within the exhibit halls but there still may be some reflections cast from the indirect and ceiling lighting.

Exhibitors who wish to set up ceiling structures, without regard to the size or area, are required to submit an application form sent with the Exhibit Manual together with top and elevated view booth drawings. Observe the following guidelines for the design and construction of a ceiling structure.

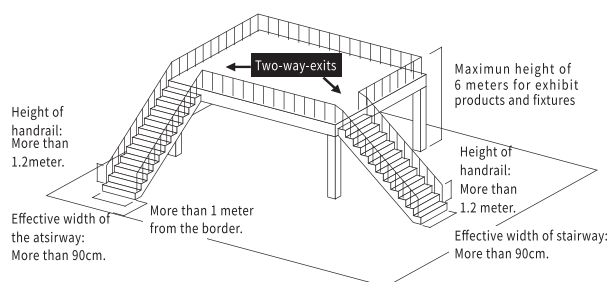
- (1) Structure
 1. Any double layer structure is prohibited.
 2. All the decorating materials must be fire-resistant processed and attached the fire-resistant indications.
 3. Exhibitors are required to submit both top (designated ceiling area and its size) and elevated view (designated ceiling area and surrounding wall, etc.) booth drawings. They must show that the ceiling are fire-resistant processed.
- (2) Fire Safety Equipment
 1. Fire extinguishers must be size 10 or larger.
 2. Fire alarms (smoke alarms) may be required.
In such case, exhibitors must submit the placement notice and its operation experiment result to the Association. Domestic fire alarms are not accepted.
 3. Depending on the structure or size, evacuation exits and leading light for emergency may be necessary.

7-3. Two-floor construction

A two-floor construction is defined as a layered structure with flow lines for the traffic of people on the upper floor with an overall height exceeding 2.1 meters from the surface floor. However, even when the height does not reach 2.1 meters, the structure is considered to be a two-floor construction if the base floor is used as an aisle, product exhibit, waiting room, etc.

Please note that approval from the local fire department is required for the construction of a two-floor structure. Exhibitors who wish to set up a two-floor booth structures are required to submit an application form sent with the Exhibit Manual together with a construction plan. Observe the following guidelines for the design and construction of a two-floor structure.

- (1) Booth requirements for construction
Exhibitors using more than a block of booths (20 or more booth spaces) are allowed to construct a two-floor structure.
- (2) 2nd floor floorage
The upper limit of floorage for the 2nd floor shall be a half of the exhibit area (a maximum of 500 square meters including the slope area).
- (3) Height of the 2nd floor structure
The maximum height of exhibited products and fixtures is 6 meters so this height should also be maintained for items on the 2nd floor.
- (4) Use of the 2nd floor structure
The 2nd floor structure can be used as a product exhibition area, a business meeting room, a waiting room, an operations room, etc. This structure must also be set back at least 1 meter from the border of the aisle and booth. Demonstrations from the 2nd floor to visitors on the 1st floor are prohibited.
- (5) Design
When designing the 2nd floor structure, calculate the load of the 2nd floor (including an estimate of maximum load capacity) using the diagram shown below. Note that a ceiling cannot be installed for the 2nd floor.
 1. Design a safe structure that is made of steel (aluminum truss is also acceptable) and can withstand a seismic load caused by a major earthquake in addition to the above described load.
 2. While the Association may request materials showing your structural calculations; setting the design conditions is the responsibility of exhibitors, so be sure to take safety aspects fully into consideration when doing so.
 3. Make sure to fill in Structural designer in the Application for Two-Story Booth Structures.
 4. At least two stairways, each at least 90 cm wide, need to be installed.



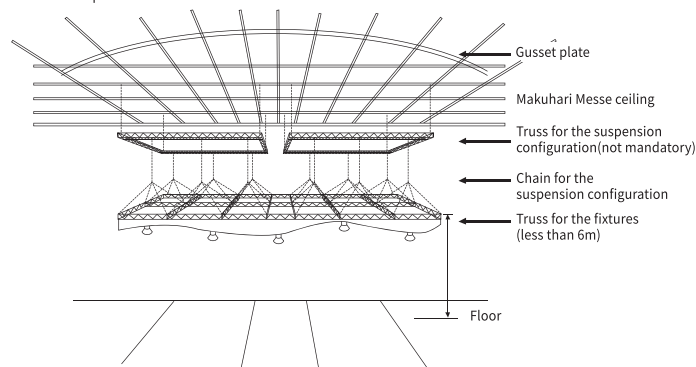
- (6) Fire prevention and evacuation installations, etc.
The following fire-prevention measures must be taken for a two-story structure.
 1. Automatic smoke alarms and fire extinguishing equipment are mandatory for a two-story structure. Fire extinguishers (type 10 or larger) must be installed on the 2nd floor. Before installing a fire alarm or smoke alarm, notification of its placement and operation test results must be submitted to JESA. Smoke alarms for domestic use are not acceptable.
 2. There must be at least one fire alarm (smoke alarm) per 150 m² of ceiling of the 1st floor. If a 60 cm or longer wall is hung down from the ceiling, at least one fire alarm (smoke alarm) must be set in each enclosed area.
 3. For the 2nd floor with an area of more than 200 m², fire alarms (smoke alarms) must be connected directly to the control office of Makuhari Messe. Other fire safety equipment may be required to be installed. We recommend contacting the control office at your earliest convenience, as other fire safety equipment may be required for installation.
 4. Plywood, fiberglass materials, carpets, curtains, tablecloths, coverings, and banners for the exhibit must all have fireproof labeling; usage without labeling is strictly prohibited.
 5. For the 2nd floor with an area of 100 m² or more, a certified fire prevention officer must be stationed on-site.

7-4. Ceiling-suspension configuration

A suspension configuration is defined as a method of exhibiting by constructing a booth that suspends fixtures via chains hanging from the ceiling. Exhibitors who would like to set up suspended structures are required to submit an application form sent with the Exhibit Manual together with a statement of total weight, top and elevated view drawing.

- (1) Booth requirements for usage
Exhibitors using more than a block booth (20 or more booth spaces) are allowed to use the suspension configuration.
- (2) Space restrictions
Space is restricted to within the perpendicular line from the booth's internal surface. But even if the suspension configuration meets this restriction, if its location interferes with the deluge gun in the exhibit hall, the suspended item will have to be repositioned.
- (3) Suspension base restriction
As a rule, suspension base should be done on gusset plates. If the use of other locations (e.g. beams, etc.), please contact the Association at early stage. Depending on the weight, construction plan may be asked to change.
- (4) Load (weight) limitation
The gusset plate for a single suspension must weigh less than 450 kg. Exhibitors are required to submit the construction plan and a statement of total weight that specify the weight of each gusset plate. Construction plan which all suspension weight divided by the number of suspension base point cannot be accepted.
- (5) Height limitation
Fixtures (e.g. metal and/or wooden structures, signage, lighting, speakers, banners, cloth materials) must be less than 6 meters in height. However, trusses for the suspension configuration such as chain motor boxes are not applicable for the height limitation but they should be installed in areas that will not disturb the view of surrounding exhibitors. And for safety reasons, the chain for suspending truss must be installed within a meter above the truss fixture.

- (6) Other limitations
 1. Design ornamental trusses to have a combined structure that is not separated in pieces.
 2. Design suspended trusses to prevent impact from horizontal vibrations caused by an earthquake and secure as much distance as possible between installed trusses.
 3. Ornamental trusses and decorations built from the ground must be designed so that they are not secured by being tied with material such as wire.
In regard to the wiring of cables that cross the floor to the ornamental truss, design it so that it can prevent disconnection from horizontal vibrations caused by an earthquake and can be installed flexibly.
 4. When installing monitors, speaker channel letterings, and/or lightings on ornamental trusses, take measures such as securing with bolts or wires to prevent from falling.
 5. Only use unobtrusive colors such as black and gray for components such as trusses.
 6. Exhibitors that install suspended trusses shall assume full responsibility for accidents that occur during the construction of the suspended structure or are caused by the suspended structure during the exhibition period.



7-5. Floor Construction Work

Exhibitors who require floor construction work are required to submit an application form sent with the Exhibit Manual together with a floor plan. Observe the following guidelines for the Floor Construction Work.

- (1) Floor Construction Work
 1. Exhibitors are required to contact the Management Office in each hall before commencing the work and inform the number of anchor bolts to be affixed.
*In case there is no need of anchor bolts, exhibitors are required to submit the cancellation
 2. Concrete nails and jackhammering are prohibited. No construction may be carried out on pit covers or pit interiors on the floors.
 3. To prevent truss beams falling, strike four or more anchor bolts in one place when securing them to the floor.
 4. Carpeting a booth, exhibitions are required to use double-faced tape. Use of glue is prohibited.
- (2) Restoration to original condition
Floor construction work is permitted on the condition that all flooring will be restored to its original state after the show.
After usage, if the bolt heads project above the surface, they must be sawn off, not hammered in or cut with acetylene torches. All expenses for restoration shall be borne by the exhibitor. In the event that the floor is not restored to its original condition after the final floor inspection, or the restoration is incomplete, the Association will complete the restoration work and charge the total amount of expenses to the exhibitor after the show.
- (3) Floor restoration expenses
When bolting down an anchor bolt, a cooperative fee for the restoration of floor surfaces of ¥1,000 per bolt (not including consumption tax) will be charged to the exhibitor, regardless of the size of the bolt.

7-6. Fire prevention regulations

In the initial construction stages and during the exhibition, inspections will be conducted by the local fire department. If it is determined during the inspections that the following regulations are not being observed, termination of construction and/or removal of the booth(s) may be ordered.

- (1) If a thick fabric or fabric with ruffles (pleats) is to be attached on the fireproof plywood of the booth, it must have fireproof properties. Use of a fireproof fabric is not necessary, however, when thin processed paper or fabric is used on the surface of the fireproof plywood.
- (2) Thick stage curtains, ordinary curtains, plywood for display use, fiberglass boards, blinds made of fabric, black-out curtains, artificial flowers, carpets, flooring materials, sheets for construction, and any other materials used must all have fireproof properties. The fireproof labeling on each item must be shown in a clearly visible location.
- (3) The use of materials such as Hong Kong flowers, urethane, acetate, polyester, and nylon is prohibited as they are highly combustible.
- (4) The use of expanded or foamed polystyrene is also prohibited, it is recommended that Styrofoam or a similar material be used instead.

8. Exhibited Items and Management

8-1. Counterfeit or imitation products are strictly prohibited

- (1) The display, distribution, or demonstration of counterfeit or imitation products that infringe on a third party's intellectual property rights (e.g. patents, trademarks, design rights, copyrights, overseas rights, etc.) or any other related activity is strictly prohibited.
- (2) If the Organizing Committee and/or the Association discovers counterfeit or imitation products being displayed, distributed, or demonstrated, it reserves the right to remove these products from the exhibition venue immediately with all costs incurred becoming the responsibility of the offending exhibitor.
- (3) In addition to inspections for counterfeit or imitation products, all exhibitors shall cooperate with the Organizing Committee and/or the Association whenever any type of inspection is conducted.
- (4) Any disputes concerning the intellectual property rights of exhibited products shall be resolved between the parties concerned.

8-2. Comparison displays

As a general rule, exhibitors are requested to limit product comparisons (see guidelines below) to demonstrations between products and/or technologies of their own company or group companies. Exhibitors who plan to compare their products or technologies with those of other companies should first obtain advance permission from the other company and such comparisons must not infringe upon the property rights of that company.

When the Association and/or Organizing Committee determine that the following guidelines on comparison displays have not been observed, they reserve the right to terminate the display or order that corrective measures be taken with all costs incurred by the exhibitor. If said corrective measures are determined to be insufficient, the exhibitor may be barred from future participation in CEATEC JAPAN.

- (1) Comparisons using exhibits and demonstrations
- (2) Comparisons using information panels and pamphlets
- (3) Verbal comparisons in audio announcements
- (4) Other comparisons related to products and technologies

8-3. Suitable displays

The following regulations must be strictly observed for all displays in the exhibition booths.

- (1) Safety and precaution signage
All booths must have adequate safety and precaution signage positioned in clearly visible locations around the displays.
- (2) Displays should reflect real-life situations
Product presentations and/or displays should be demonstrated in real-life situations as much as possible and not in an exaggerated or unrealistic manner.
If this is not practical, the product(s) must have accompanying captions stating how they are used in actual applications.

8-4. Display-area Lighting

The brightness of the venue is between 450 and 500 lux when all high-pressure mercury ceiling lamps are lit. There are four mercury ceiling lamps per block in the exhibition hall; however taking the exhibition environment into consideration, lighting will be kept within 3/4 of the total brightness for all stages.

8-5. Restrictions on audio volume

When explaining products or making demonstrations, audio volume in the booth must be maintained at the levels described below.

Please remember that it is important to maintain audio volume at reasonable levels to ensure that visitors can hear the presentations of other exhibitors.

- Lifestyle & Society Stage: Maximum 85dB
- Key Technologies Stage: Maximum 75dB

- (1) The values above are to be measured two meters away from the booth border line.
- (2) The peak value, which is measured by devices meeting the JIS C1509 standard, is used for assessment.
- (3) The Association staff will periodically measure volume levels during the exhibition, however, it is required that exhibitors also measure volume levels before and during the exhibition. Decibel meters are available from the Association, so please do not hesitate to ask for one.
- (4) If volume levels are determined to exceed the aforementioned limits, the exhibitor will be advised for improvement and required to follow the instructions. Even if the audio level is within the aforementioned limits, the exhibitor will be advised to modify their audio equipment accordingly if the sound coming from the booth is determined to be bothersome to surrounding exhibitors and visitors. Such exhibitor will be penalized with the following if the exhibitor makes no improvements.
 - When the exhibitor is advised for improvements for the third time: Ban the use of audio equipment from the morning of the following exhibition day.
- (5) Please make sure that a person responsible for audio equipment is stationed in your booth at all times, and that the audio equipment is operated in accordance with the regulations.

8-6. Demonstration regulations

- (1) Copyright procedures
For exhibits and demonstrations featuring musical performances, audiovisual presentations, etc., copyright procedures must be processed (not necessary for copyrights owned by your company and already processed). For more information concerning the necessary procedures for obtaining permission from copyright holders, contact the Japanese Society for Rights of Authors, Composers and Publishers (JASRAC)
- (2) Illumination/Lighting
Nothing may be directly attached, nor may lights be shone directly onto the walls, floors or ceiling of Makuhari Messe.
When strong lighting equipment such as LEDs are used in displays and/or signboards, they must be positioned so as not to inconvenience visitors or neighboring booths. If any problems occur in line with lighting, The Association will request immediate countermeasures.
- (3) Smoke machines
The use of smoke machines (including alcohol, oil or petroleum smoke machines, and dry ice machines) is not permitted.
- (4) Miscellaneous
If the exhibit planned incorporates any of the items listed below, please take the necessary steps to ensure that the exhibit will not affect the surrounding booths and/or exhibition visitors in any way.
 - ① Hot air ② Gas ③ Strong smells or fragrances ④ Vibrations

8-7. Handling of hazardous items

- (1) Prohibited activities
 1. Smoking
 2. Use of open flame (including pyrotechnic devices, exposed electro-thermal devices, etc.).
 3. Use of liquefied petroleum gas or any other inflammable gas in the venue.
 4. Use of flammable substances such as gasoline, kerosene, machine oil, heavy oils, etc., in the venue.
 5. Use of hazardous items such as explosives, large amounts of matches or disposable lighters, etc., in the venue.
- (2) Exemptions for prohibited activities
Excluding smoking, exemptions for prohibited activities and/or the use of some of the aforementioned substances may be granted by local fire safety authorities if it is determined that only minimal amounts of substances will be used or that the activities are necessary to enhance the exhibit. For exhibitors seeking exemptions, please fill in the relevant items on the "Hazardous Materials Usage Application" in the Exhibition Manual and submit the form together with two declaration copies explaining the nature of the performance or exhibit.
The Association will submit all applications to the fire safety authorities at a single time, and only the items granted exemptions will be allowed to be used in the venue.

9. Violation of the Regulations and Discrepancies in Interpretation / Others / Organizing Committee

9-1. Violation of the Regulations and discrepancies in interpretation

If an exhibitor violates these Regulations or if there is a discrepancy in interpretation or the application of these Regulations, the following measures will be taken. Please note that the interpretation of the Regulations as defined in the original Japanese language documentation will take precedence.

- (1) If the Organizing Committee determines that an exhibitor has violated Regulations governing exhibitor booths and implementation of exhibits, the Association will request that the exhibitor take the necessary corrective measures.
- (2) If the same violation described above (section 1) occurs again, or a discrepancy in interpretation of these regulations occurs, the Organizing Committee will take the appropriate action and based on its final judgement, order the exhibitor in question to take the necessary corrective measures. Please note that once the Committee reaches a final ruling, the Committee will not enter into any further discussion with the exhibitor, nor be responsible for any incurred liabilities whatsoever.
- (3) If an exhibitor has been ordered to take corrective measures described above (section 2), the exhibitor will be required to submit in writing on the same day, a description of the necessary corrective measures taken and the schedule at which they will be completed.
- (4) If an exhibitor has been ordered to take corrective measures described above (section 3), and fails to do so accordingly, or if the corrective measures taken are determined to be insufficient by the Organizing Committee, the following penalties may apply.
 1. The exhibitor will be prohibited from continuing with exhibition activities from the next day.
 2. If the penalty in section "1" above is ignored, the exhibitor will be barred from exhibiting at the subsequent CEATEC JAPAN exhibition.

9-2. Others

- (1) Other prohibited activities and regulations that are not included in these Regulations will be detailed in the Exhibition Manual that will be distributed later.
- (2) Promissory notes cannot be accepted for payment for booth fees and all other expenses.
- (3) These Regulations are subject to change as deemed necessary by the show sponsors, the Organizing Committee or the Association. If changes occur to the Regulations, they will be posted on the CEATEC JAPAN Official Website, or brought to the attention of exhibitors by other means.
- (4) Observing these Regulations is the sole responsibility of the exhibitor. The show sponsors, Organizing Committee and the Association will not accept any responsibility resulting from violations of existing laws and/or local ordinances by exhibitors.

9-3. Organizing Committee

Comprised of exhibitor representatives, the Organizing Committee's role is to consider problem areas and reach appropriate decisions concerning the control, planning, and operation of the exhibition. The Organizing Committee is present during show preparations and during the exhibition to ensure a proper exhibition environment and solve problems should they arise. The Organizing Committee has the authority to enforce all regulations and will act accordingly should any violations occur.

Schedule

	Event schedule	Exhibitor Preparation Schedule
January	28th (Wed.) Start accepting exhibit applications	Exhibition planning to meet objectives etc. February/March <ul style="list-style-type: none"> ◆ Setting objectives focused on customer relations — garnering new customers and updating customer lists etc. ◆ Matching promotion plans for new products and exhibition targets to CEATEC JAPAN schedule ◆ Considering sponsorship in conjunction with the exhibition
February March		
April	30th (Thu.) Primary Exhibitor Application deadline	
May	29th (Fri.) Secondary Exhibitor Application deadline	Processing of applications to exhibit April/May <ul style="list-style-type: none"> ◆ Finalizing exhibit plans, exhibition application processing in line with regulations ◆ Finalizing exhibition operation schedules
June	End Exhibitor's Briefing & Booth Allocation Lottery (Start applying for various exhibition services) 30th (Tue.) Primary Exhibitor applicant payment deadline	
July	Mid Start accepting Online Pre-registrations for Admission / Seat reservations for Key Note and Guest Speeches Distribution of Official Press Release 31st (Fri.) Secondary Exhibitor applicant payment deadline	Booth design June/July <ul style="list-style-type: none"> ◆ Participation in booth allocation lottery & exhibitor briefing, reception of exhibitor manuals ◆ Booth design and other preparations to accommodate booth position and exhibition plans
August	Mid Start accepting seat reservations for all conference sessions Distribution of Official Press Release End Invitations distributed	Booth preparations and information release August/September <ul style="list-style-type: none"> ◆ Draw up booth operation manual that includes booth design, finalizing products for exhibit, booth staffing, etc. ◆ Processing of applications and submissions based on exhibitor manual ◆ Releasing information including data entry in CEATEC website and provision of information to the News Center
September	Beginning Vehicle Entrance Passes and Badges distributed	
October	6th (Tue.) Afternoon: Media Convention October 7th (Wed.) – 10th (Sat.) CEATEC JAPAN 2015	Exhibit preparations and making customer appointments September/October <ul style="list-style-type: none"> ◆ Completion of booth operations manual, and final confirmation of booth construction and exhibit products delivery/wrap-up schedule ◆ Distributing invitation to customers, making appointments with customers to meet at the exhibition ◆ Creating press releases, preparing new product announcements, handling press coverage
November	Mid After CEATEC@AEES (Shanghai.)	Sorting customer lists and interested company follow-up October/November <ul style="list-style-type: none"> ◆ Measuring, assessing and analyzing booth effectiveness ◆ Categorizing customer lists, analyzing degree of target achievement and customer satisfaction ◆ Customer follow-up activities for each customer class drawn from analysis results
December		
January, 2016	Beginning After CEATEC@CES (Las Vegas)	

EXHIBITION PROFILE

Name	CEATEC JAPAN 2015 (Combined Exhibition of Advanced Technologies)
Objectives	<ul style="list-style-type: none">▶ A place for the state-of-the-art By aiming for the further development of lifestyles, societies, economies and culture through broad use of information communications technology (ICT), and by providing a venue where people can experience the latest technologies, products, systems and software under one roof, the show will help to aim for the growth of IT & electronics industries.▶ Hailing from Japan & Asia As the largest disseminator of information on IT and electronics in Asia, CEATEC JAPAN provides the world with information on their latest achievements and trends and globally promotes technical excellence in these fields.▶ Convergence Convergence aims for growth and revolution in lifestyles and society through merging of a wide range of industries such as mobility, energy, and health care with the IT and electronics industries, and promotes contribution to society and the further development of industries by uniting related businesses and posing questions to society.
Duration	October 7th (Wed.) – 10th (Sat.), 2015, 10:00 a.m. - 5:00 p.m.
Location	Makuhari Messe 2-1 Nakase, Mihama-ku, Chiba, Japan
Admission	<p>All visitors are required to register</p> <ul style="list-style-type: none">▶ Visitor registering at the Gate: General admission JPY1,000, Students JPY500 (Groups of 20 or more students and children under 12 years of age are admitted free-of-charge.)▶ Online pre-registration / Invitational registration at the gate: Free admission▶ Free Admission Day: October 10th (Registration required for visitors over 18 years of age)
Sponsor	<p>CEATEC JAPAN Executive Board</p> <p>Japan Electronics and Information Technology Industries Association (JEITA)</p> <p>Communications and Information network Association of Japan (CIAJ)</p> <p>Computer Software Association of Japan (CSAJ)</p>
Support	<ul style="list-style-type: none">▶ Ministry of Internal Affairs and Communications, Japan (MIC), Ministry of Foreign Affairs of Japan (MOFA), Ministry of Health, Labour and Welfare (MHLW), Ministry of Economy, Trade and Industry, Japan (METI), Ministry of Land, Infrastructure, Transport and Tourism (*Listed by date established.) *Expected▶ Japan External Trade Organization (JETRO), New Energy and Industrial Technology Development Organization (NEDO), National Institute of Advanced Industrial Science and Technology (AIST), National Institute of Information and Communications Technology (NICT), Information-technology Promotion Agency, Japan (IPA), Organization for Small & Medium Enterprises and Regional Innovation, JAPAN, Japan National Tourist Organization (JNTO)▶ Chiba Prefectural Government, Chiba Municipal Government▶ Japan Broadcasting Corporation (NHK), The National Association of Commercial Broadcasters in Japan (NAB)▶ Nippon Keidanren, The Japan Chamber of Commerce and Industry (JCCI), The Tokyo Chamber of Commerce and Industry, The Chiba Chamber of Commerce and Industry▶ U.S. Commercial Service, Delegation of the European Union to Japan, British Embassy in Japan, Canadian Embassy and Consulates in Japan, UBIFRANCE JAPAN (No particular order) *Expected
Assistance Organizations	<ul style="list-style-type: none">▶ Telecommunications Carriers Association (TCA), The Telecommunications Association (TTA), Internet Association Japan (IAJapan), The Telecommunication Technology Committee (TTC), JAPAN INSTITUTE FOR PROMOTION OF DIGITAL ECONOMY AND COMMUNITY (JIPDEC), IT Verification Industry Association (IVIA), Association for Computer Skills Promotion (ACSP)▶ Association of Radio Industries and Businesses (ARIB), Japan Satellite Broadcasting Association (JSBA), Japan Cable and Telecommunications Association (JCTA), Japan Cable Television Engineering Association (JCTEA)▶ Association of Consumer Electronics Marketing in Japan, Electrical Products Association of Japan, Japan Federation of Electronic Parts Distributors & Dealers (JEP), Japan Computer System Seller Association (JCSSA)▶ The Japan Electrical Manufacturers' Association (JEMA), Japan Business Machine and Information System Industries Association (JBMIA), Japan Audio Society (JAS), Japan Association of Medical Devices Industries (Jamdi), Japan Electric Measuring Instruments Manufacturers' Association (JEMIMA), Nippon Electric Control Equipment Industries Association (NECA), Camera & Imaging Products Association (CIPA), Japan Embedded Systems Technology Association (JASA), Japan Electronics Packaging Circuits Association (JPCA)▶ Japan Automobile Manufacturers Association, Inc. (JAMA), ITS Japan, Japan Auto Parts Industries Association (JAPIA)▶ The Federation of Electric Power Companies of Japan, New Energy Foundation (NEF), The Energy Conservation Center, Japan (EECJ), The Japan Electric Association (EJA), The Battery Association of Japan (BAJ), Japan Photovoltaic Energy Association (JPEA), Japan Wind Power Association (JWPA), Solar System Development Association (SSDA), Japan Smart Community Alliance (JSCA)▶ Japan Federation of Housing Organizations (Judanren), The Japan Machinery Federation (JMF), Japan Robot Association (JARA), The Japan Refrigeration and Air Conditioning Industry Association (JRAIA)▶ Digital Content Association of Japan (DCAj), Japan Video Software Association (JVA), Japan Book Publishers Association (JBPA), Recording Industry Association of Japan (RIAJ) (No particular order) *Expected
Assistance Academic Societies	<p>The Institute of Image Information and Television Engineers (ITE), The Japan Society of Applied Physics (JSAP),</p> <p>The Institute of Image Electronics Engineers of Japan (I.I.E.E.J.), Information Processing Society of Japan (IPSJ), The Institute of Electrical Engineers of Japan,</p> <p>The Institute of Electronics, Information and Communication Engineers (IEICE)</p> <p>(No particular order) *Expected</p>
Global Partners	<ul style="list-style-type: none">▶ Consumer Electronics Association(CEA) / International CES(USA)▶ Messe Berlin / IFA(Germany)▶ Messe München International / electronica(Germany), electronica & Productronica China(China)▶ Hanover Fairs / CeBIT(Germany) <p>(No particular order) *Expected</p>
Asia Partners	<ul style="list-style-type: none">▶ China Council for the Promotion of International Trade, Electronics & Information Industry Sub-Council (CCPIT ECC)▶ China Electronic Chamber of Commerce (CECC)▶ China International Software & Information Service Center (CiSiS)▶ The Hong Kong Electronic Industries Association (HKEIA)▶ Taiwan External Trade Development Council (TAITRA) <p>(No particular order) *Expected</p> <p>Asia Electronics Exhibition Cooperate Conference(AEECC) Member*</p> <ul style="list-style-type: none">▶ China Electronic Appliance Corporation(CEAC)▶ Hong Kong Trade Development Council(HKTDC)▶ Korea Electronics Association(KEA)▶ Taiwan Electrical and Electronic Manufacturers' Association(TEEMA) <p>(No particular order) *Expected</p> <p>* The Asia Electronics Exhibition Cooperate Conference (AEECC) was established in 1997 to encourage mutual promotional cooperation activities among major electronics and IT exhibition organizers in the Asia region.</p>
Management	<p>CEATEC JAPAN Management Office (Japan Electronics Show Association (JESA))</p> <p>5F Ote Center Bldg., 1-1-3, Otemachi, Chiyoda-ku, Tokyo 100-0004, Japan</p> <p>Tel: +81-3-6212-5233 FAX: +81-3-6212-5226 E-mail: contact2015@ceatec.com</p>